



**NATIONAL STANDARD OF THE
PEOPLE'S REPUBLIC OF CHINA**

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**Collaborative business relationship management systems
-Requirements and framework**

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Foreword

This document is in accordance with the provisions of GB/T 1.1-2020 "Guidelines for Standardization Work Part 1. Structure and Drafting Rules of Standardization Documents"

Drafting.

The translation method used in this document is equivalent to ISO 44001.2017 "Requirements and Framework for Collaborative Business Relationship Management System".

Introduction

This document aims to set requirements for the establishment of a strategic life cycle framework to improve collaboration within and between organizations of all sizes

Business relationship. The collaboration business in this document involves multiple dimensions, as shown in Figure 1. This business relationship can be a one-to-one relationship or

So it involves a multi-party networked relationship.

Figure 1 Multi-dimensional relationship

This document is mainly used to solve the management system problems of a single organization, but it also believes that effective collaboration requires the joint work of two or more organizations.

Participate, and the management system needs to be consistent with the joint activities of all parties.

In addition to the overall requirements for the construction of the management system, this document also covers the requirements for the operation process of participating in specific or independent organizational relationships (see section

Chapter 8). For ease of use, this document also includes a large number of informative appendices. This document provides an assessment checklist to assist the organization in implementing and

To achieve the requirements in this document, the evaluation list can refer to Appendix A.

Figure 2 shows the relationship, organizational system and process between all chapters of this document.

The theme of the framework of this document is derived from the high-level architecture of the management system, and will change with the environment and maturity of the specific relationship life cycle.

change. These ever-changing themes influence the behavior and organizational culture of collaborative organizations to ensure that they are effective, optimal, and through collaborative methods.

Style to improve the level of income of related parties.

Figure 2 The relationship, organizational system and process between all chapters of this document

Collaboration business relationship management system requirements and framework

1 Scope

This document specifies requirements for effective identification, development and management of collaborative business relationships within or between organizations.

This document is applicable to private and public organizations of all sizes, including large multinational corporations, government organizations, non-profit organizations, and small, medium and micro enterprises.

Enterprise etc.

This document applies to the following different levels, such as.

---Single application (including operating unit, operating division of labor, single project or

engineering, mergers and acquisitions, etc.);

---Individual relationships (including one-to-one relationships, alliances, partnerships, commercial customers and joint ventures, etc.);

---Relationships confirmed by multiple parties (including alliances, consortia, joint ventures, networks, extended enterprises, and end-to-end

Supply chain, etc.);

---Apply to all confirmed relationship types within the organization.

2 Normative references

There are no normative references in this document.

3 Terms and definitions

The following terms and definitions apply to this document.

3.1

Organization

In order to achieve the goal (3.8), a person or group of people whose functions are composed of responsibilities, powers and interrelationships.

Note. The concept of organization includes, but is not limited to, agents, companies, groups, firms, enterprises and institutions, administrative agencies, joint ventures, charities or research institutions,

Or a part or combination of the above organizations, regardless of whether it is a legal person organization, publicly owned or privately owned.

3.2

Stakeholder

Interestedparty

A person or organization that can influence a decision or activity, is affected by a decision or activity, or thinks that it is affected by a decision or activity (3.1).

3.3

Requirement

Needs or expectations that are stated, usually implied, or must be fulfilled.

Note 1. "Usually implicit" refers to the organization (3.1) or related party (3.2) custom or general practice, the needs or expectations under consideration are self-evident.